

AL ANWAR INVESTMENTS SAOG

Right Issue – Management Presentation

16 February 2025



Disclaimer

This presentation contains forward-looking statements about future intentions, events, and outcomes. Moreover, forward-looking statements involve inherent risks, uncertainties and assumptions and are made as at the date they are made and should not be relied upon as representing the Company's estimates as of any subsequent date.

The Company cautions investors that a number of important factors could cause actual results or outcomes to differ materially from those expressed in any forward-looking statements. These factors include, but are not limited to, the following:

- Business and operational performance of the Company and investee companies,
- Regulatory, legal, and economic changes in Oman,
- General political, economic and business conditions in Oman which may have an impact on the business activities of the Company and/ or its investee companies,
- Exchange rate fluctuations, inflation, and market conditions, and
- Broader Omani economic performance.

The Company provides no assurance that forward-looking statements will materialize and is not obligated to update them unless required by law. Investors are advised to review Risk Factors given in prospectus and track disclosures on MSX website (www.msx.om).

About the Company

Brief on Company



Established in 1994, Al Anwar Investments SAOG is one of the leading investment companies listed on the Muscat Stock Exchange (MSX). The company's investment portfolio spans diverse sectors, including banking, manufacturing, insurance, real estate, and education.

Over the past 30 years, Al Anwar has successfully built and nurtured prominent businesses such as Voltamp, Al Maha Ceramics, and Falcon Insurance, and has strategically exited some of these investments through stake sales or public offerings.

The company has played a pioneering role in driving industrial development in Oman, contributing to the establishment of key industries such as ceramic tiles, aluminum profiles, stationery, transformers and switchgear, and glass manufacturing.

Vision Statement

"To achieve excellence and be a leader among investment companies in the Middle East, following the private equity model and delivering value to all stakeholders."

Board Members

S. No.	Name	Board Positions	Board Committees
1	Brig. (Rtd.) Masoud Humaid Al Harthy	Chairman	
2	Dr. Shabir Moosa Al Yousef	Deputy Chairman	Chairman of NR&EC
3	Mr. Abdulredha Mustafa Sultan	Board member	Chairman of AC
4	Mr. Qaboos Abdullah Al Khonji	Board member	NR&EC Member
5	H.H. Fahar Bin Fatik Al Said	Board member	AC Member
6	Mr. Faisal Mohamed Al Yousef	Board member	NR&EC Member
7	Mr. Abdullah Salim Al Khayari	Board member	AC Member

Major Shareholders

Shareholders	%
Fincorp Investment Company LLC	19.27
Brig (Rtd). Masoud Humaid Malik Al Harthy	10.91
Al Yousef Group LLC	5.39

Performance for last 6 years

OMR 000'	Mar-19	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24	Dec-24 (9M)
SOP from associates	1,087	1,006	1,085	753	1,436	559	1,038
Dividend from Fair Value Investments	228	28	37	19	220	422	-
Realized profit/loss on sale of investment	(7)	25	(139)	(8)	489	640	450
Interest & other income	696	970	667	556	282	86	24
Operating Revenue	2,004	2,029	1,650	1,320	2,427	1,707	1,512
Employment, Overheads & CSR	(481)	(450)	(364)	(301)	(322)	(363)	(295)
Directors Sitting Fees & Remuneration	(43)	(50)	(62)	(76)	(70)	(135)	(133)
Finance Cost	(996)	(1,022)	(1,117)	(1,124)	(1,043)	(1,066)	(881)
Operating Profit/Loss	484	507	107	(182)	992	143	203
FV Gain of invest at FVTPL/ Write offs	128	(330)	(382)	(660)	(638)	389	663
Net Profit	612	177	(275)	(842)	354	532	866
FV Gain from OCI Invest of AAI & Asso.	(18)	(158)	(182)	13	1,615	1,036	588
Net profit with Other Comp. Income	594	19	(457)	(829)	1,969	1,568	1,454

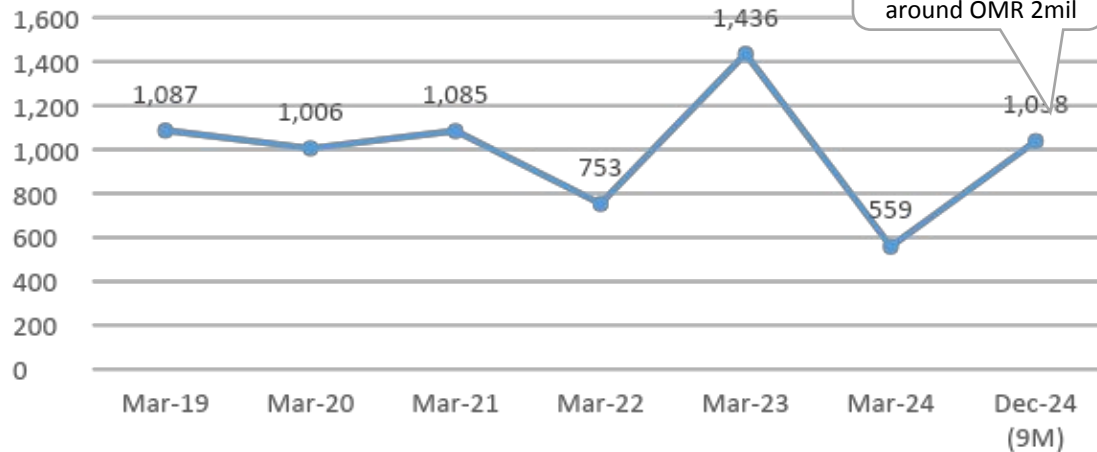
The net profit with comprehensive income shows significant volatility prior to March 2022, with a sharp decline from OMR 594k in Mar-19 to a loss of OMR (829k) by Mar-22. However, the company made a strong recovery, posting profit of OMR 1,969k in Mar-23 followed by a stable profit of 1,568 in Mar-24. The nine-month profit of OMR 1,454k in Dec'24 shows consistent performance, indicating the recovery is being maintained.

Note:

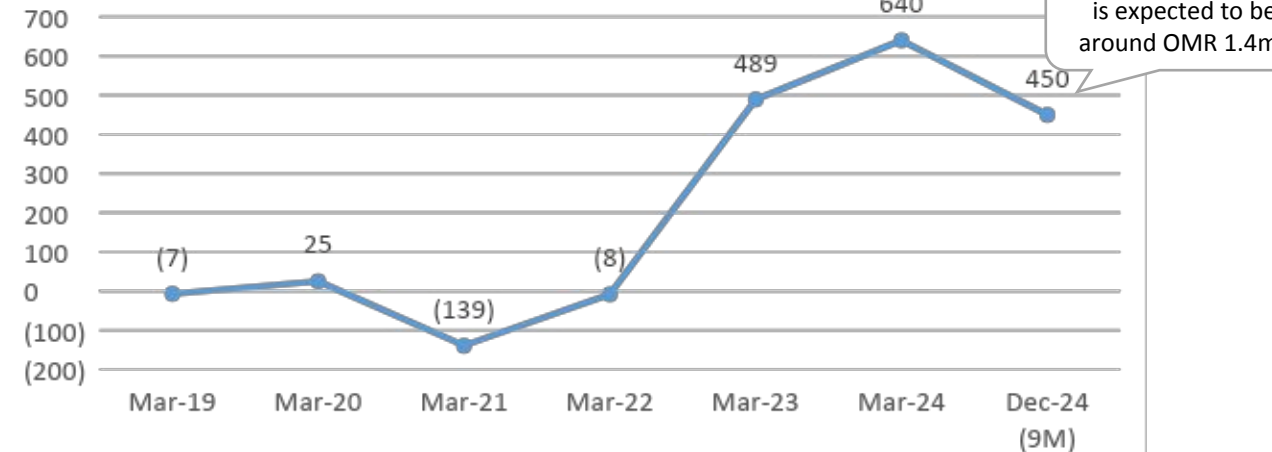
1. Financial information presented for six years starting from March 2019 which represents the period after Al Anwar exited Ominvest and received a portfolio of investments as part of the transaction
2. Income Statement has been updated for the nine months period ended 31 Dec 2024, based on the initial numbers presented on MSX and subject to AC and Board approval.

Performance for last 6 years

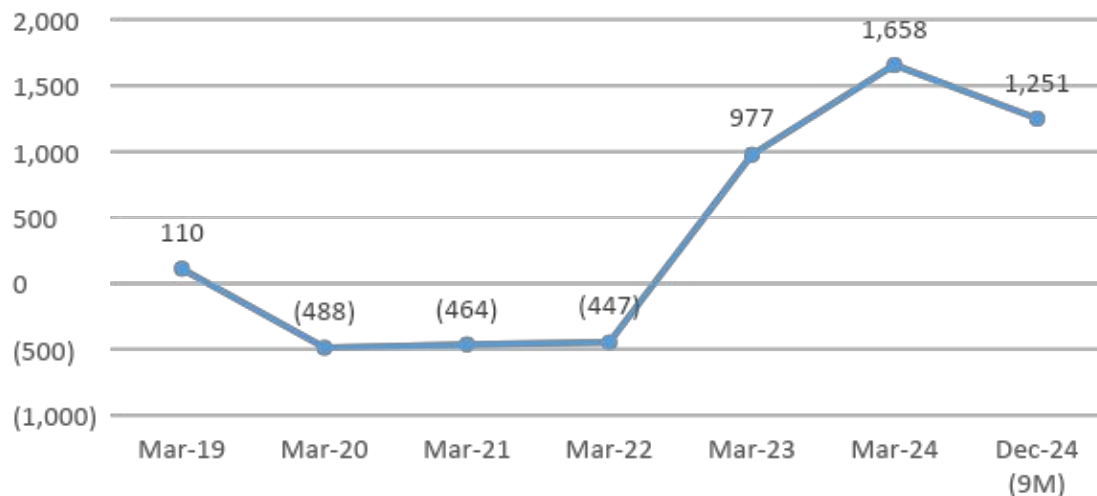
SOP from associates (OMR'000)



Realized profit/(loss) (OMR'000)

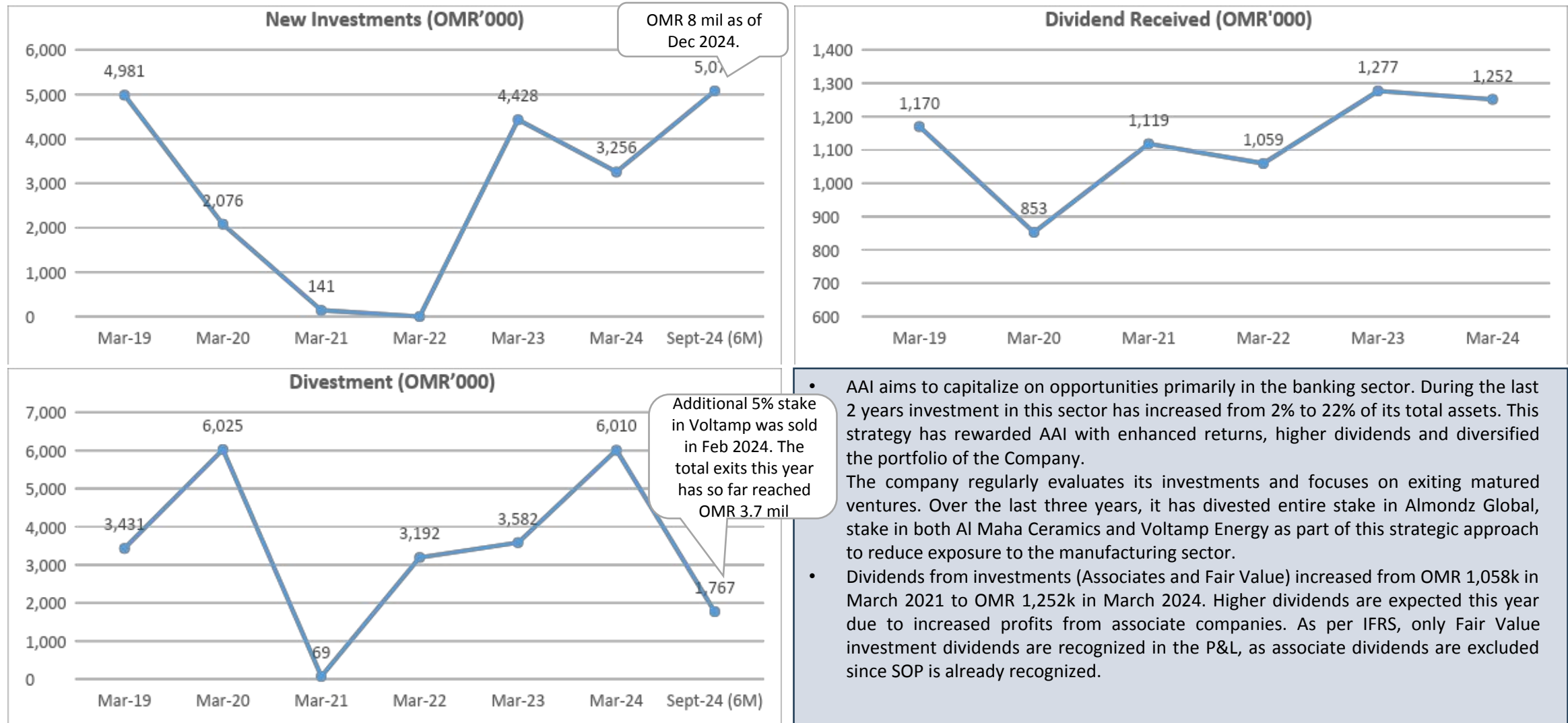


FV & OCI Unrealized Profit/ (loss) (OMR'000)



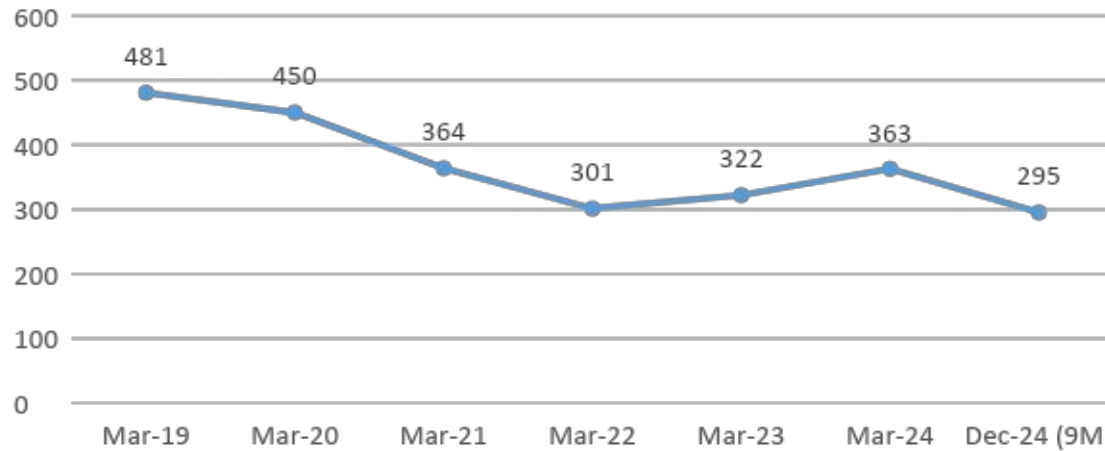
- The SOP for Nine months of 2024 rose to OMR 1,038k from OMR 456k last year, driven by excellent performance of Voltamp Energy, National Detergent, Arabia Falcon Insurance, and National Biscuit Ltd. Losses from Al Maha Ceramics, Al Ruwad School, and lower Oman Chlorine profits offset gains, though these investments have started to improve. The exceptional SOP in March 2023 was supported by a one-time provision reversal of provision in Oman Chlorine and strong performance by Al Maha Ceramics.
- The company regularly evaluates its investments and focuses on exiting matured ventures. Over the last three years, it has divested stakes in Al Maha Ceramics, Voltamp Energy, Almondz Global Securities and other investments as part of this strategic approach.
- The company holds DIDIC, Bank Dhofar and other investments as fair value investments. Over the past three years, DIDIC's share price volatility significantly impacted fair value gains and losses, with a loss of OMR 1,503k in March 2022, a modest gain of OMR 44k in March 2023, and a stronger gain of OMR 619k in March 2024. As performance improves, share price stabilization is expected, likely reducing fair value fluctuations in the profit and loss statement.

Performance for last 6 years

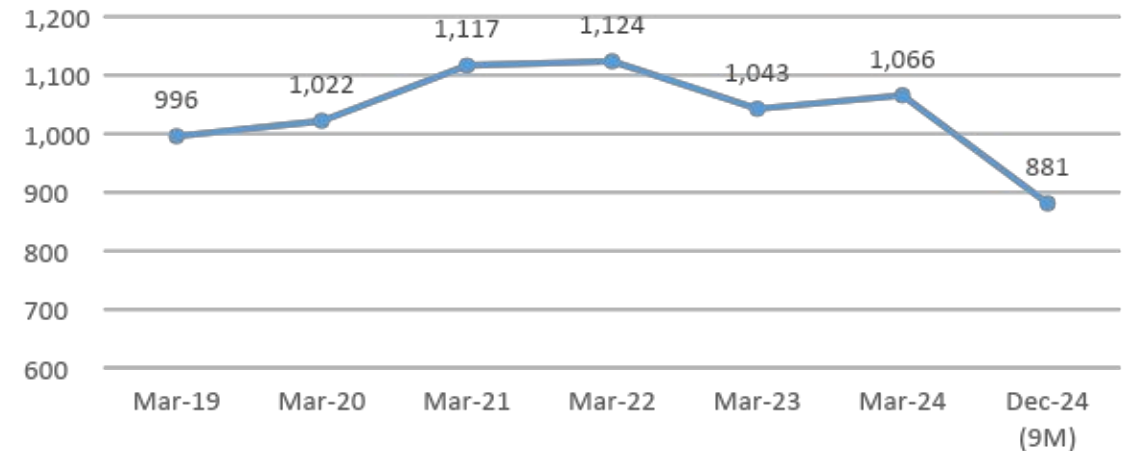


Performance for last 6 years

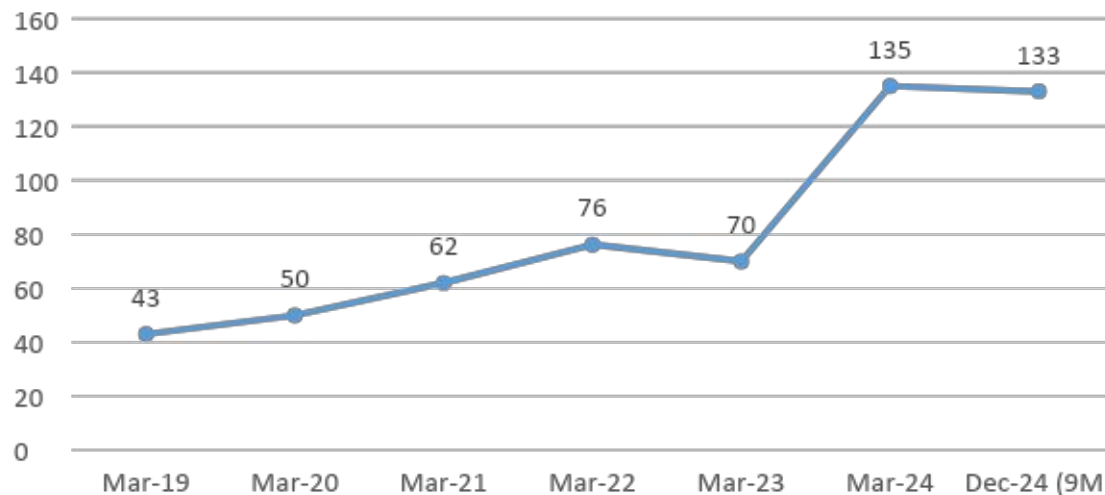
Admin and Gen. Exp. (OMR'000)



Finance Cost (OMR'000)



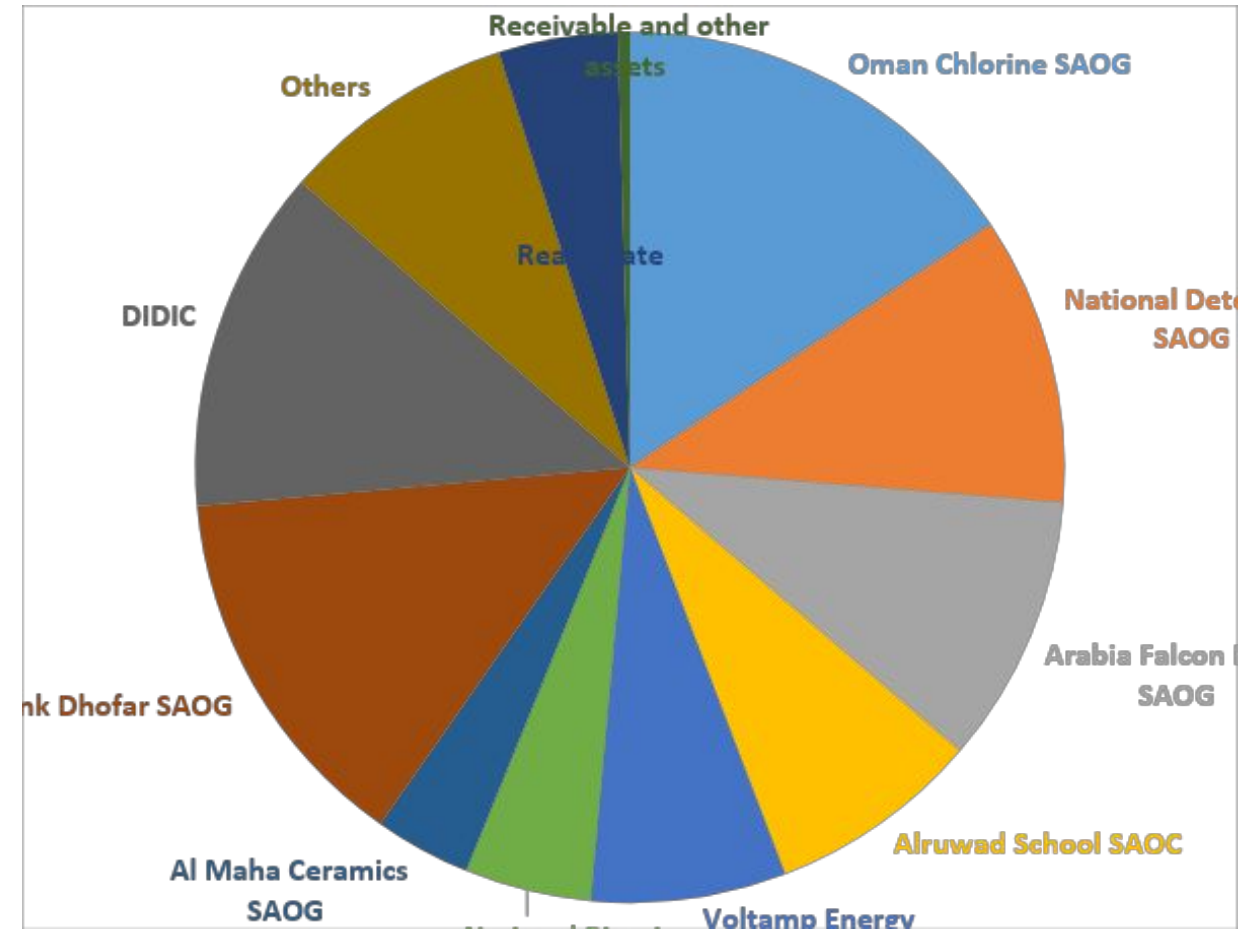
Board Sitting Fees & Remuneration (OMR'000)



- The company has maintained strict control over administrative and general expenses, which have only marginally increased during the year ended 2024. The slight rise in the last 2 years is attributable to the appointment of an additional staff member.
- The company actively manages its borrowing cost which has risen from 6.0% in March 2021 to 6.3% in March 2024, driven by global interest rate hikes. Despite this, the company has maintained lower average borrowing costs than many of the other investment firms, reflecting effective cost management.

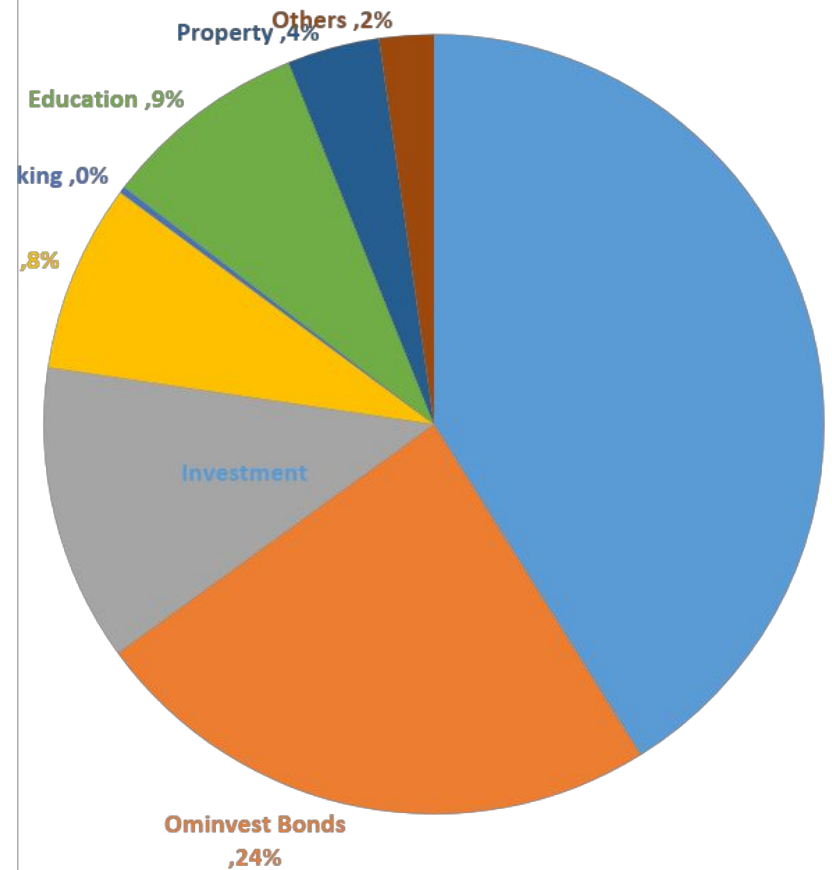
Investment Portfolio

S. No.	Name of Company	% Stake	Carrying Value (OMR'k) – Sept 2024	% of CV
A.	Associate - Group Carrying Value		30,763	59.7%
A-1	Oman Chlorine SAOG	22.11%	8,019	15.6%
A-2	National Detergent SAOG	25.24%	5,514	10.7%
A-3	Arabia Falcon Insurance SAOG	22.62%	5,147	10.0%
A-4	Alruwad School SAOC	43.51%	4,074	7.9%
A-5	Voltamp Energy SAOG	20.00%	3,738	7.3%
A-6	National Biscuit SAOG	29.22%	2,422	4.7%
A-7	Al Maha Ceramics SAOG	18.74%	1,849	3.6%
B.	Investment at Fair Value- Group Carrying Value		18,216	35.4%
B-1	Bank Dhofar SAOG	1.51%	7,125	13.8%
B-2	DIDIC	6.73%	6,574	12.8%
B-3	Others		4,517	8.8%
C.	Real Estate		2,283	4.4%
D.	Receivable and other assets		228	0.4%
	Total		51,490	100%

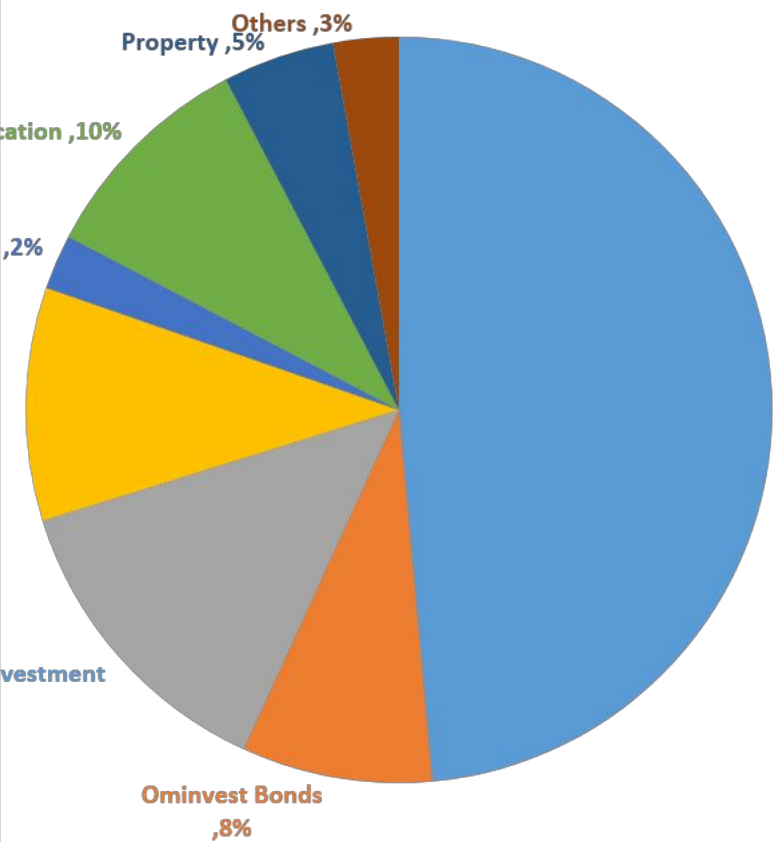


Portfolio Allocation

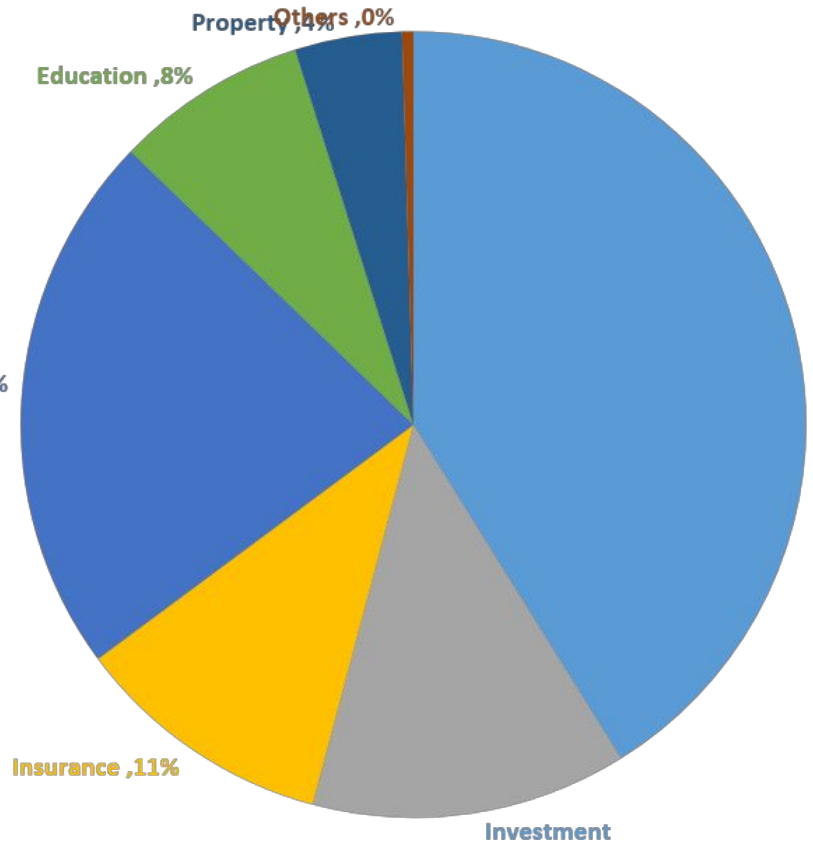
Mar'19 – OMR 54.3Mn



Mar'22 – OMR 46mn



Sep'24 – OMR 51.5mn



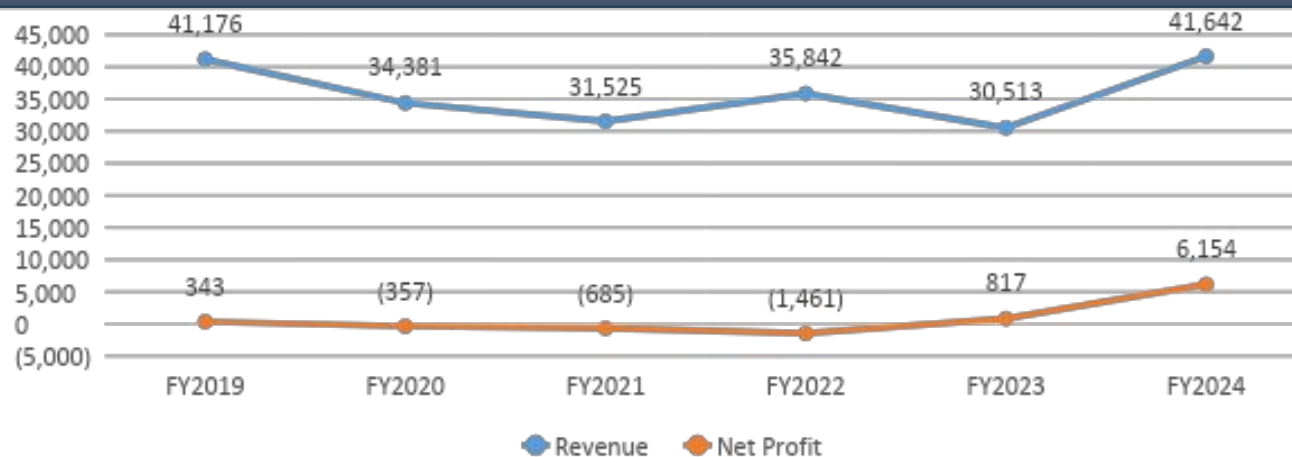
About the Investee Companies

Note:

1. Revenue and Net profit of associate companies presented for the year ended 31 Dec 2024, based on the initial numbers presented on MSX, which are subject to their AC and Board approval.

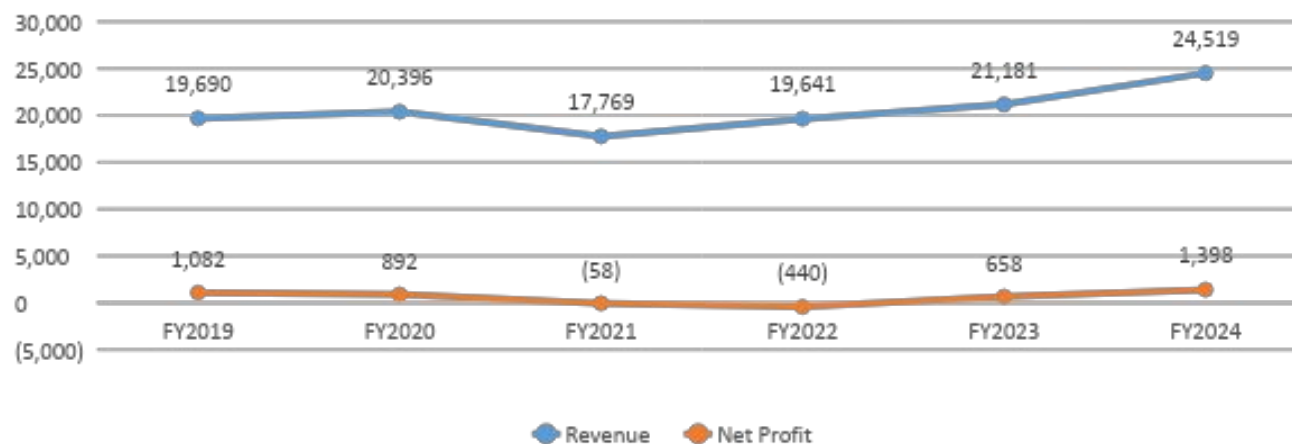
Performance of Associate Companies

Voltamp Energy SAOG (20%)



- Voltamp manufactures an extensive range of power and distribution transformers, low voltage switchgears and packaged sub-stations at their manufacturing facilities in Sohar and Rusayl. With a capacity of 10,000 MVA, Voltamp has one of the largest facilities in the MENA region.
- After 3 years of loss (FY2021-22), the company has turnaround its operation and started performing well.
- With excellent order book the company has reported revenue of OMR 26mn and net profit of OMR 6.1mn during the year ended 2024, which is ever highest profit achieved by the company.
- Other major shareholders are SABCO (20%), Social Protection Fund (15.3%), and Al Majaz Investment Company LLC/ Ubhar Capital (12.3%).

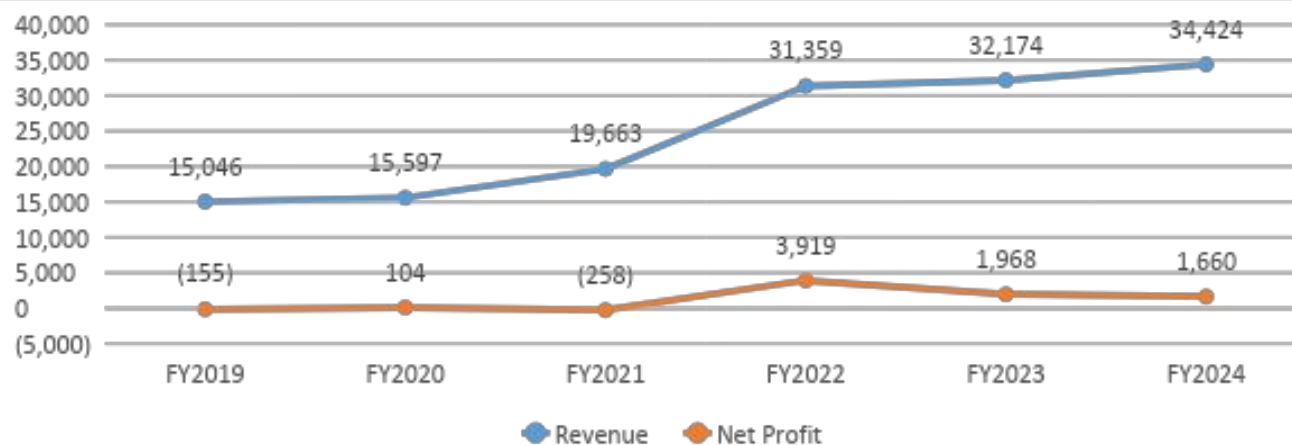
National Detergent SAOG (25.24%)



- NDC is one of the leading manufacturing companies in the Sultanate of Oman, established in 1981. The company manufactures and distributes a wide range of renowned and successful brands, such as Bahar, across various segments including detergent powders, liquid detergents, soaps, shampoos, laundry aids, and other household cleaners.
- After reporting losses in 2021 and 2022, the company's performance has significantly improved. By the end of 2024, NDC achieved a record profit of OMR 1.4 million, the highest in its history.
- The major shareholders are Bhacker Suleman Jaffr Co (13.7%), Walid Al-Zawawi (10%), Mohammed Abdul Hussein Al Lawati (10%), Redha Baqir Al Lawati (8.1%), Reem Omar Al-Zawawi (5.2%), Mushtaq Abdullah Al Saleh (5.1%) and Areej Al-Zawawi (5%).

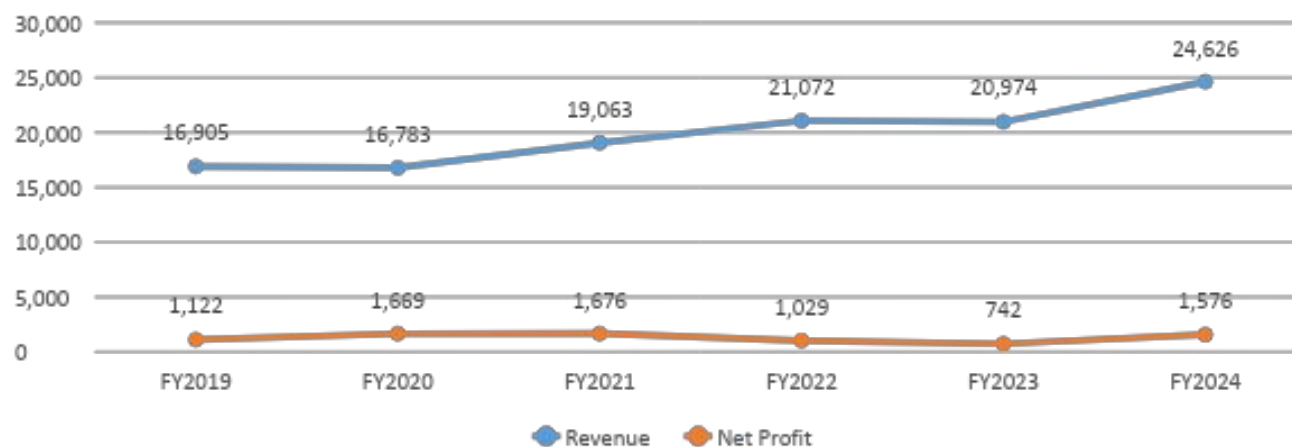
Performance of Associate Companies

Oman Chlorine SAOG (22.11%)



- Oman Chlorine is the largest privately-owned chemical plant in Oman. Incorporated in 1997, the company commenced commercial operations in 2000, with a plant capacity of 75 DMT.
- In addition to its operations in Oman, Oman Chlorine holds major stakes in two large chloro-alkali plants located in the UAE and Qatar.
- The company has demonstrated consistent growth in revenue over the years. In 2024, it achieved its highest revenue in its history. It also achieved its highest-ever net profit of OMR 3.9 million in 2022. However, net profit declined since 2022 due to falling caustic soda prices and increased interest expenses in its subsidiaries.
- Other major shareholders are Bank Muscat - Asset Management / Omani Trust (11.1%), Social Protection Fund (9.5%), Oman International Petroleum And Energy Services Co LLC (9.2%).

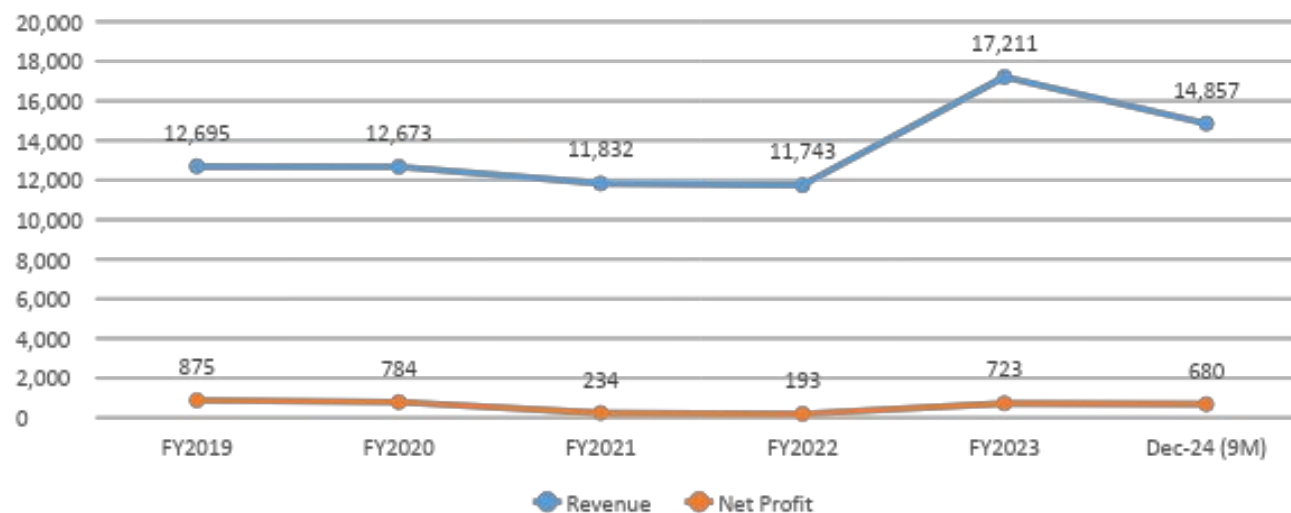
Arabia Falcon Insurance SAOG (22.62%)



- AFIC was formed by the merger of Arabia Insurance Oman and Falcon Insurance SAOC in March 2017. The company offers a wide range of insurance products including Motor, life and Medical.
- Revenue of the company has improved year on year and achieved its highest since the company went public in 2018.
- Net profit during 2020 and 2021 was substantially higher due to lower net claim ratio on account of lock down related to COVID.
- For FY2024, the company has achieved a profit of OMR 1.6mn, one of the highest in its history.
- Other major shareholders are Arabia Holding S.A.L (50.1%), Lawrence Investment L.L.C (14.6%) and Georges Antiois Chidiac (5.8%).

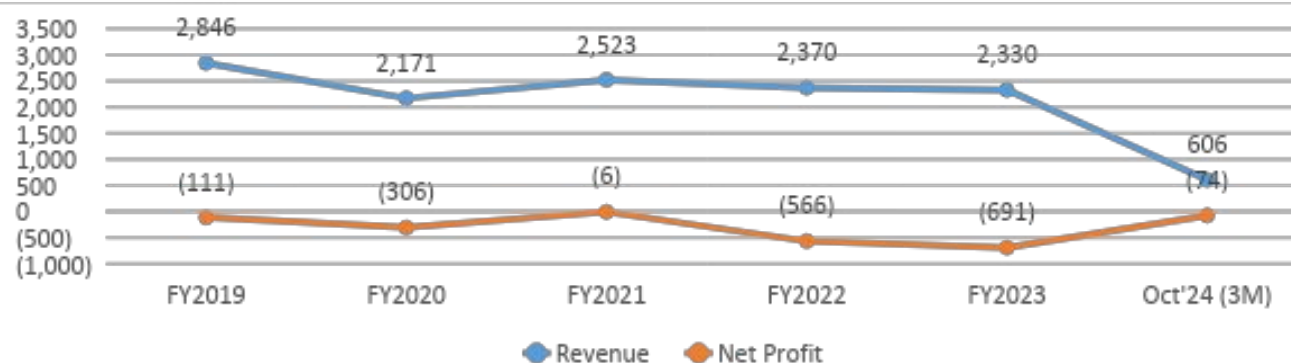
Performance of Associate Companies

National Biscuit SAOG (29.22%)



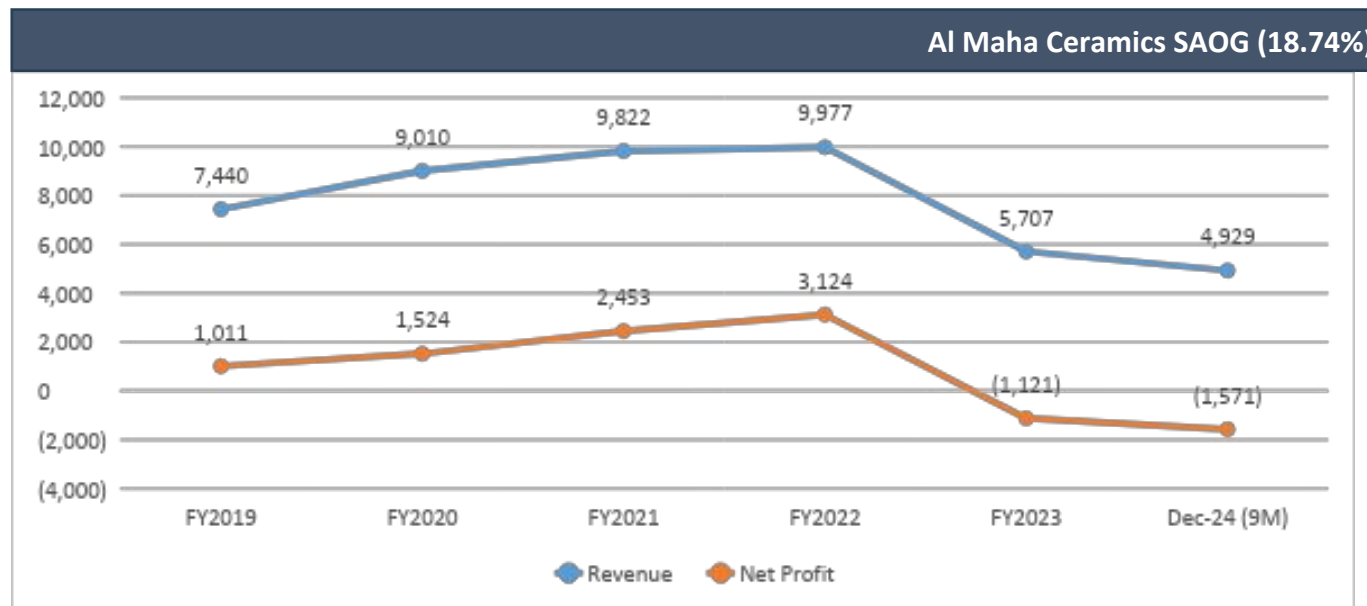
- NABIL is one of the oldest and most prominent manufacturers of biscuits, snacks, and wafers in Oman. Established in 1982, the flagship brand “Nabil” holds a significant market share in Oman and caters to consumers in over 40 countries worldwide.
- The company follows a financial year from April to March, transitioning from its previous financial year cycle of July to June in 2023-24.
- In the financial year 2023-24, NABIL achieved its highest-ever revenue of OMR 17.2 million and a profit of OMR 723k. For 9 months ended on Dec-24, the company has achieved net profit of OMR 680k and based on the performance in the last 3 quarters it is likely to achieve the highest revenue and profits for the current year which ends in March 2025.
- Other major shareholders are AMFIS Holdings Limited (55.2%), Muhammad Al-Zubair Ali (5.3%)

Alruwad School SAOC (43.51%)



- Founded in 2012, Ellesmere Muscat, formerly known as Alruwad International School, is a co-educational school located in Al Khoud and provides international education through its IB program to students from early years to 12th grade.
- School follows financial year from Aug to July.
- Education sector was one of the most affected sector during COVID time.
- The school is working to enhance its offering to its students which will allow it to be more competitive in retaining and attracting new students.

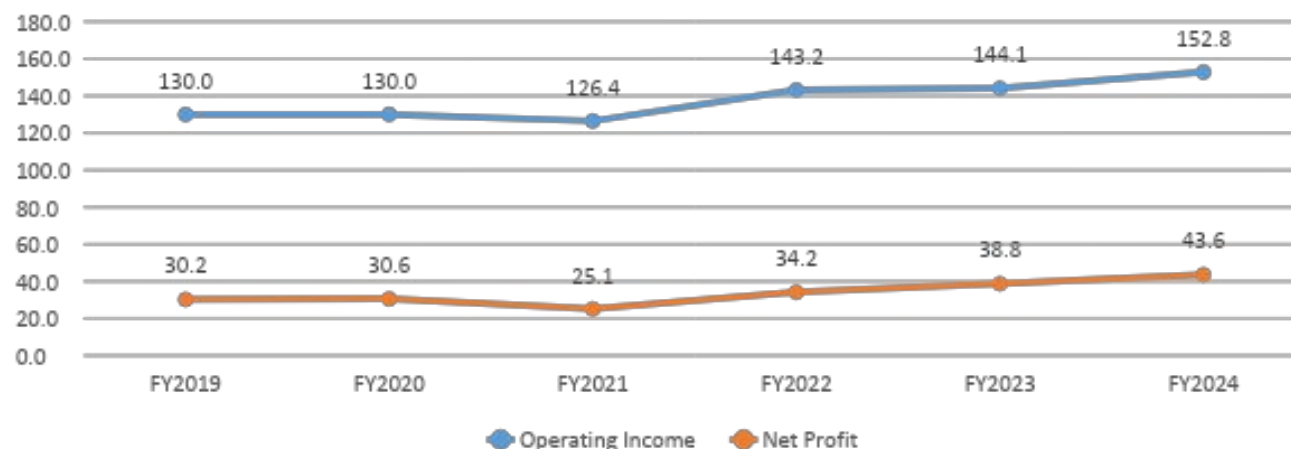
Performance of Associate Companies



- Al Maha Ceramics is one of the largest ceramic tile manufacturers in Oman. Established in 2006, the company is located in the Sohar Industrial Area.
- The product portfolio includes a wide range of tiles, such as glazed wall tiles, floor tiles, skirting, border, and highlighter tiles, available in various designs and shades.
- The company achieved its highest revenue and profit in 2022. However, its performance has since declined due to competition from low-cost imports from India. In 2023 and 2024, Al Maha Ceramics wrote off its entire investment in Al Hael Ceramics.
- A new CEO has been appointed to turn around the company in 2025.
- Other major shareholders are Masoud Humaid Malik Al Harthy (16.8%), Oman Investment Authority (16.9%), Social Protection Fund (8.7%), and Bank Nizwa (5%).

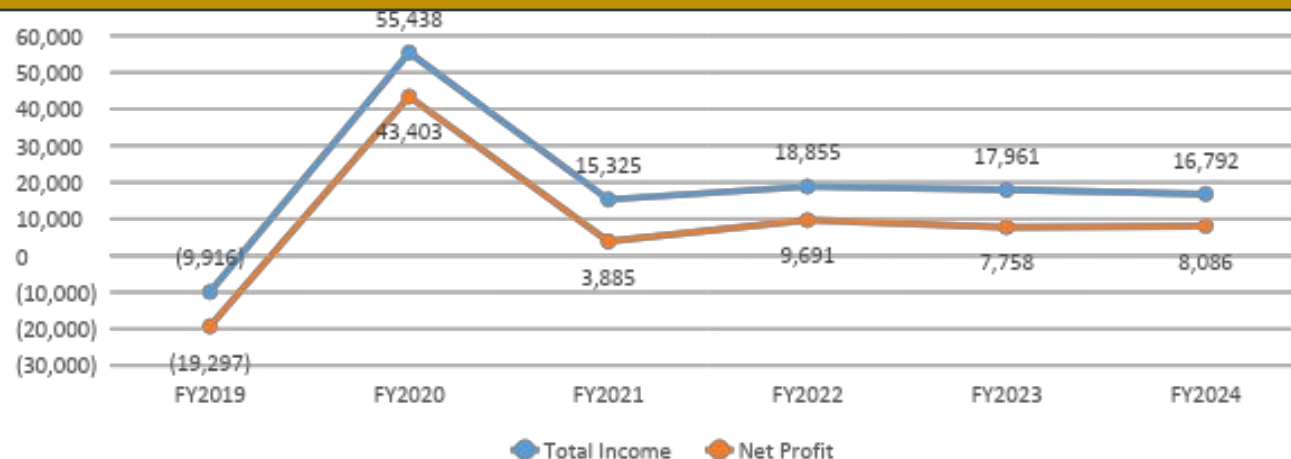
Fair Value Investments

Bank Dhofar (1.51%)



- Bank Dhofar SAOG is an Oman-based financial institution.
- It is organized into three main business segments: Retail Banking, Corporate Banking, and Treasury and Investments.
- Operating income remained stable between OMR 115.2M and OMR 131.9M from FY2019 to FY2021, with a slight dip in FY2021 (OMR 126.4M). It showed significant growth in FY2022 and FY2023, reaching OMR 143.2M and OMR 144.1M, reflecting recovery and expansion. For the year 2024, operating income stands at OMR 152.8M, indicating consistent performance.
- Net profit remained steady at OMR 30.2M–30.6M during FY2019 to FY2020 before declining sharply to OMR 25.1M in FY2021 due to external challenges. It rebounded to OMR 34.2M in FY2022 and OMR 38.8M in FY2023. For the year 2024, net profit stands at OMR 43.6M, reflecting continued recovery and stability.

DIDIC (6.7%)



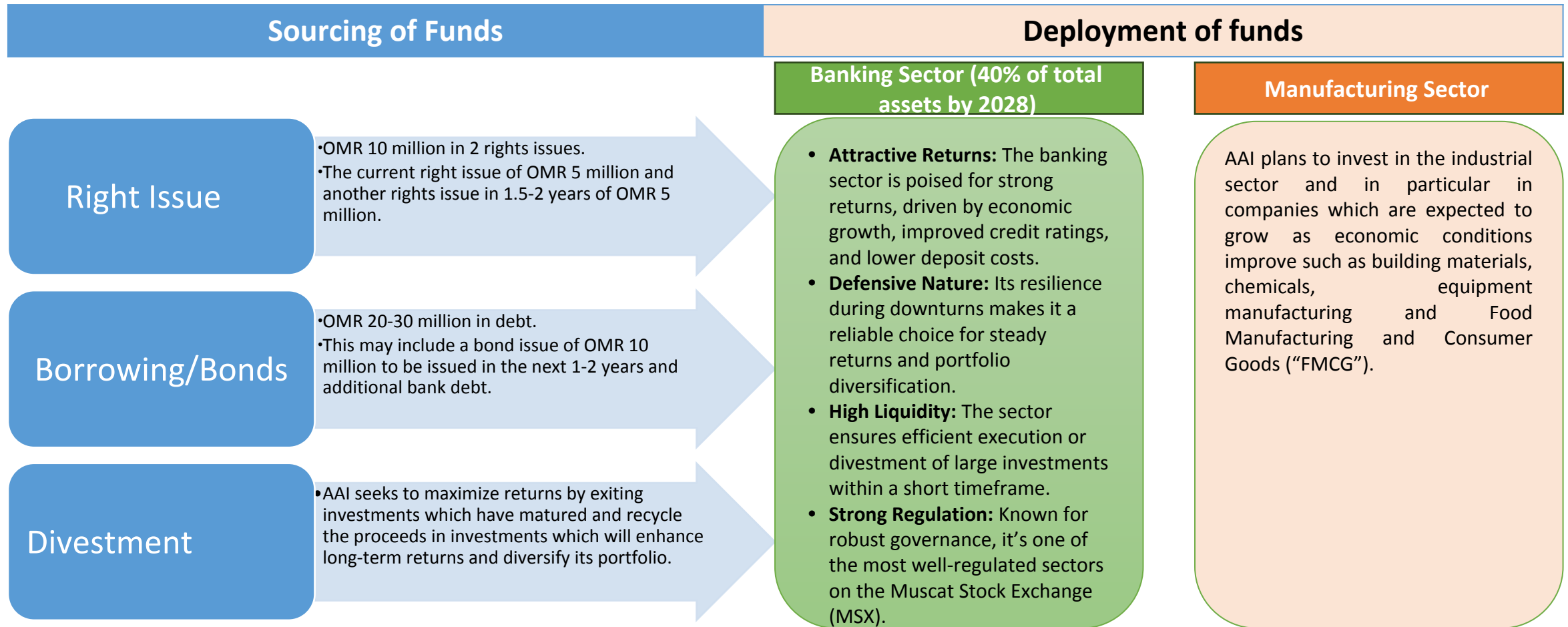
- The company was established in 1987 as a public joint stock company with the objective of economic development of the country along with generation of healthy returns for the shareholders.
- The financial performance shows a history of significant fluctuations due to external factors or one-time events, followed by a strong recovery post-FY2019.
- Recent years (FY2021 onward) demonstrate stabilization, though profitability levels remain below the peak of FY2016. The 2024 year-to-date results indicate steady performance.
- DIDIC major investments includes Bank Dhofar (24.38%), Dhofar Insurance SOAG (37.43%), OIFC (37.98%), and Financial Services Company SAOG (46.15%).

Right Issue

Al Anwar Investment Strategy

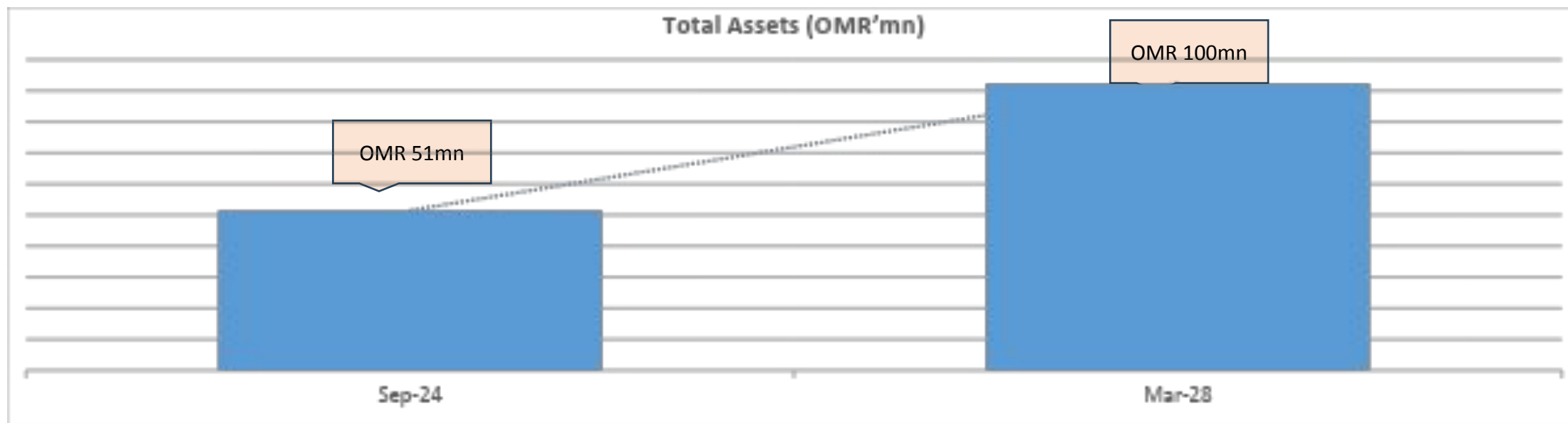


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Al Anwar Investments SAOG



Caution: The strategy in this presentation is based on current information and circumstances. Future events may require adjustments, and investors are advised to exercise caution.

Strategy



AAI 5-year strategy (started in March 2023) aims to increase the company's asset base to OMR 100 million by March 2028.

Caution: The strategy in this presentation is based on current information and circumstances. Future events may require adjustments, and investors are advised to exercise caution.

PURPOSE OF RIGHT ISSUE

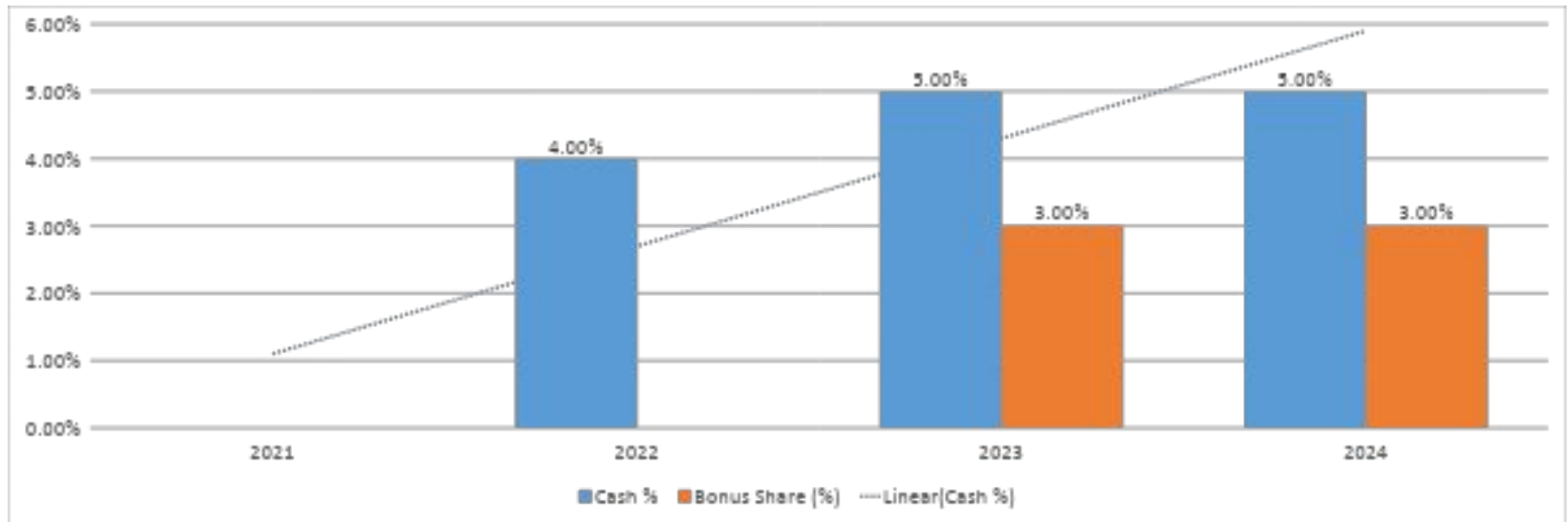


Purpose of the rights issue is to increase the paid-up capital of the company, and the funds raised will be used for new investments.

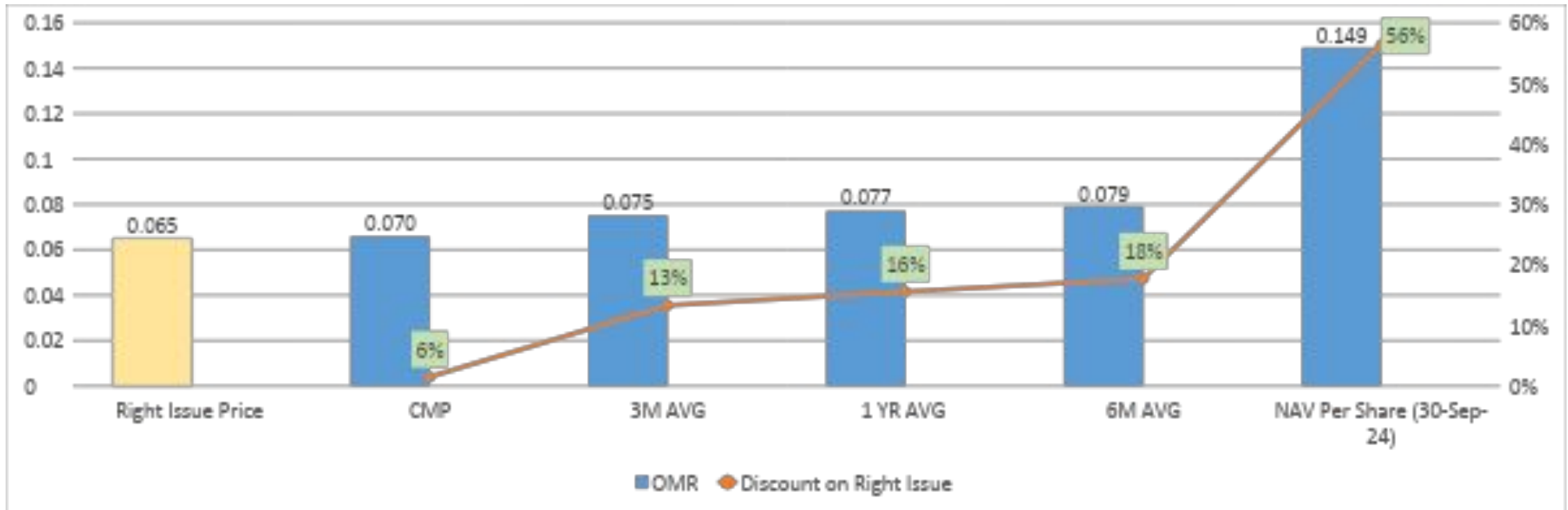
Right Issue Highlights

- OMR 5 million to be raised for funding of new investment opportunities
- Current capital is OMR 21.2 million; post the current rights issue the capital will be OMR 26.2 million
- Rights issue of 76.9 million shares at a price of RO 0.066 per share (with a share price of RO 0.065 per share plus issue expenses of RO 0.001 per share)
- Number of shares outstanding to rise from 212 million to 289 million

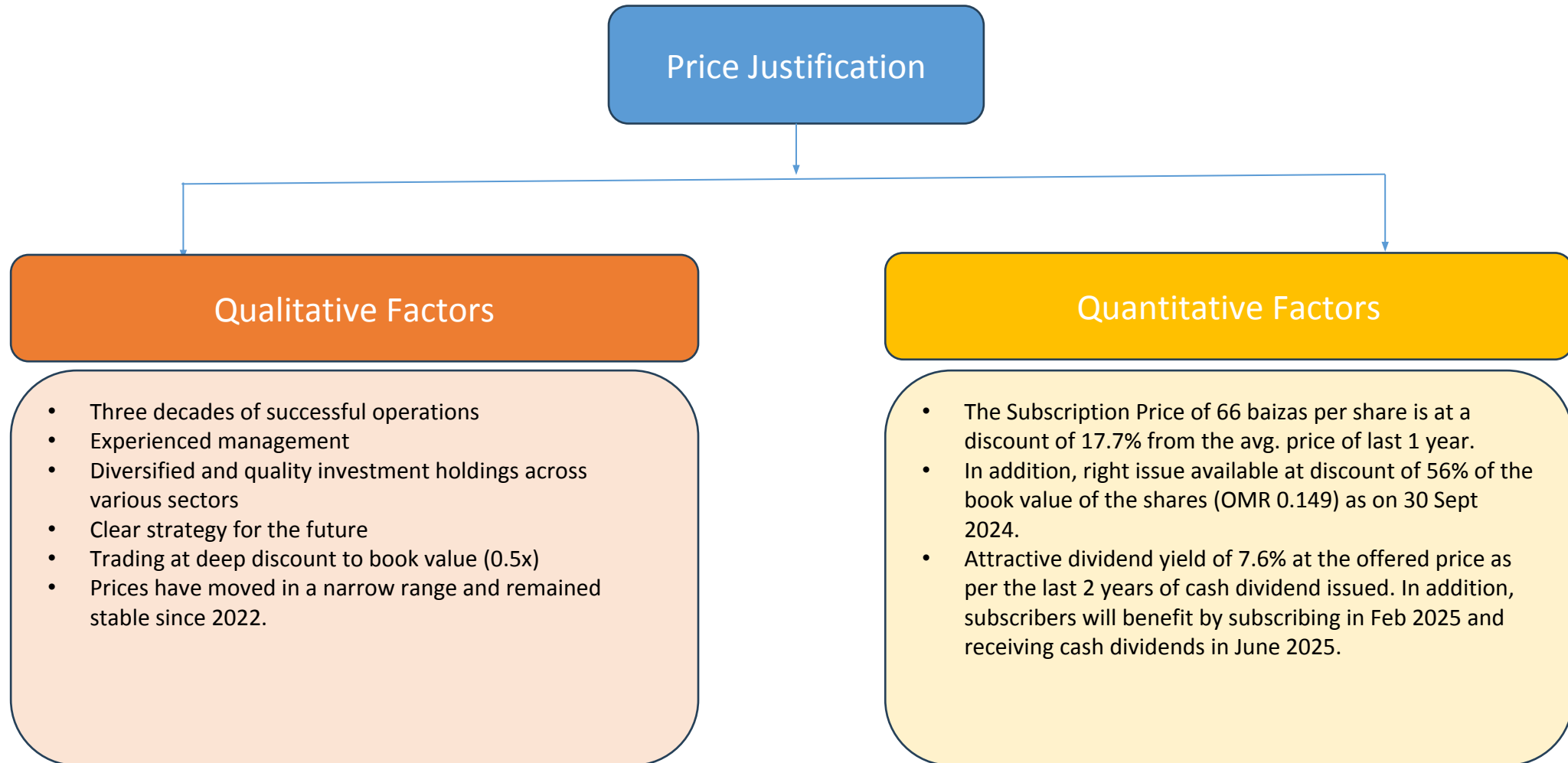
Dividend Payment



RIGHT ISSUE PRICING



Right Issue Pricing



Timelines of Right issue

Activity	Date*
1 Approval of prospectus by the FSA	04/02/2025
2 Date of publication of announcement	05/02/2025
3 Record Date: Shareholders registered in MCDRC records as at this date are eligible for Subscription to the Rights Issue as holders of the rights	13/02/2025
4 Service of Notices on the Shareholders: Electronic notices to each Shareholder advising of the Rights Issue together with the approved Prospectus and an application form	17/02/2025
5 Listing of the rights entitlement	20/02/2025
6 Date of commencement of Subscription (Issue Open Date)	23/02/2025
7 End of trading of the rights (Rights Trading Closing Date)	27/02/2025
8 End of Subscription period (Issue Close Date)	03/03/2025
9 Allotment approval	06/03/2025
10 Listing of Shares	12/03/2025



Thank You